

# Top 10 Best Wholesale Hair Vendors in 2025 to Start a Business

*In the competitive beauty industry, dependable wholesale hair vendors play a vital role in providing the essential hair products that businesses need to succeed. Whether you're a salon owner, hairstylist, or aspiring entrepreneur, identifying trustworthy wholesale suppliers is crucial.*

*These vendors offer a wide array of hair products, ranging from natural human hair extensions to synthetic wigs, catering to diverse customer preferences.*

*In this article, we will explore the realm of wholesale hair vendors, highlighting their offerings and guiding you on how to connect with top suppliers to fulfil your business needs.*

## **Top 10 Best Wholesale Hair Vendors in 2025**

### **1. HazuHair - Best Wholesale Hair Vendors**

[HazuHair](#) is the premier name in our list of top wholesale hair vendors. Established in 2015, with over a decade of expertise in the industry, HazuHair has earned a stellar reputation for offering high-quality Vietnamese hair and hair extension products. Today, it serves customers in more than 100 countries, solidifying its position as a leading supplier in the global market.

HazuHair operates one of the best human hair factories in Vietnam, encompassing **10,000 square meters and employing over 80 skilled workers**. With a production capacity of up to 10 tons per month for international export, HazuHair ensures consistent quality across every order.

The company boasts nearly 1 million product codes, providing a diverse range of lengths, textures, and colors, making it easy for customers to find the perfect match for their needs.



Renowned for its commitment to excellence, HazuHair has become a trusted brand among businesses worldwide, emphasizing ethical sourcing and high-quality products.

## Pros

- Extensive experience in the industry, spanning over a decade.
- A wide selection of hair products available.
- High-quality hair that is soft, silky, and easy to style.
- Competitive factory prices compared to other vendors.
- Capacity to handle large orders without compromising on quality or timelines.
- Exceptional customer service, including ODM & OEM services.
- Positive feedback from previous clients.
- Fast global delivery options.
- Quick response times during business hours.
- Multilingual support (English, Spanish, Portuguese).
- Large-scale ownership of a Vietnamese human hair factory, focusing on wholesale customers.
- Assistance in developing customer brands by offering free website design and name tags.
- Verified by Alibaba, a major player in the B2B eCommerce space.
- Reliable and transparent warranty and return policies.

- Global representative offices in regions such as the USA and Nigeria.



## Cons

- Response times may be affected by time zone differences.







**Contact HazuHair Factory:**

- **Address Office:** Tan Son, Tan Dinh, Lang Giang, Bac Giang, Vietnam
- **WhatsApp:** (+84) 949 49 3883 – [WhatsApp Chat](#)
- **Instagram:** [Hazuhair Instagram](#)
- **Website:** [HazuHair.com](#)



## 2. VNHair

VNHair is a leading name in the premium hair extensions industry, located in Hanoi, Vietnam. The company prides itself on sourcing and crafting 100% authentic [Vietnamese human hair](#).

With a strong commitment to quality and customer satisfaction, VNHair has cultivated a loyal clientele among both salons and individuals seeking luxurious and durable hair extensions.



### What Sets VNHair Apart

- **Ethical Sourcing:** VNHair prioritizes ethical practices, ensuring that all hair is collected with respect for the donors, providing fair compensation and maintaining transparency throughout the process.
- **Expert Craftsmanship:** Each extension is meticulously crafted by their skilled team, ensuring consistent color, texture, and overall quality.
- **Extensive Range:** VNHair boasts a diverse selection of styles, from classic straight and wavy to trendy curls and unique textures. They offer various lengths and colors to suit individual preferences.
- **Customization:** Recognizing that every client has unique needs, VNHair specializes in tailoring extensions to fulfill specific requirements and desires.

For those in search of high-quality hair extensions that seamlessly blend with natural hair and enhance one's appearance, VNHair is a trusted and reliable choice.

### **Contact VNHair – Vietnam Human Hair Extensions & Wigs Factory**

- **Hair Factory:** Dong Bich Village, Dong Tho, Yen Phong, Bac Ninh Province, Vietnam
- **Address:** [466 Hoang Hoa Tham, Buoi, Tay Ho, HaNoi, Vietnam](#)
- **Hotline + WhatsApp:** +849 65160040

### **3. Macsara Hair**

Macsara Hair is a renowned hair extension company, celebrated for its production of high-quality, 100% Vietnamese human hair extensions and [wigs](#). With 15 years of experience, Macsara Hair has become a trusted partner for thousands of wholesale hair vendors and salons globally.

#### **Why Choose Macsara Hair**

- **Premium Sourcing:** Macsara Hair sources its hair from donors in Vietnam, known for its healthy, straight, silky, and naturally lustrous locks.
- **Skilled Workforce:** The company operates a large-scale factory with over 1,000 skilled workers, each specializing in different stages of the production process.
- **Customer-Centric Approach:** Macsara Hair prioritizes customer experience, working closely with clients to help them achieve the perfect hair that suits their unique style.
- **Customization:** The company offers tailored services for various customer segments, ensuring a personalized approach.
- **Market Alignment:** Macsara Hair provides guidance and develops product lines that align with market trends, preferences, and consumer needs specific to each region.

For those in search of high-quality Vietnamese hair extensions, Macsara Hair is an exceptional destination.

- **Website:** [macsarahair.com](http://macsarahair.com)
- **WhatsApp:** (+84) 98 6980 492
- **Facebook:** Macsara Hair Company
- **Instagram:** @official\_macsara\_hair

#### 4. Ivirgo Hair

Ivirgo Hair is a leading supplier of hair extensions from Vietnam, renowned for its commitment to quality and authenticity. This company sources its luxurious human hair extensions directly from Vietnamese and Cambodian donors, ensuring the highest quality raw materials.

##### Why Choose Ivirgo Hair

- **100% Remy Human Hair:** Ivirgo Hair uses only the finest Remy hair, where the cuticles are intact and aligned, providing tangle-free and silky smooth extensions that blend seamlessly with your natural hair.
- **Ethical Sourcing:** The company emphasizes fair and ethical practices, ensuring that hair donors are treated with respect.
- **Extensive Selection:** Ivirgo Hair offers a broad variety of textures (straight, wavy, curly), colors, lengths, and application methods (clip-ins, wefts, wigs) to cater to every style and preference.
- **Wholesale and Retail:** Catering to both hair salons and individual customers, Ivirgo Hair provides competitive pricing along with personalized service.
- **Commitment to Customer Satisfaction:** Ivirgo Hair guarantees excellence in both its products and customer support, ensuring a positive experience for all clients.

If you're seeking gorgeous, high-quality hair extensions that are ethically sourced, Ivirgo Hair is an outstanding choice.

- **Website:** [wholesalehairvendors.com](http://wholesalehairvendors.com)
- **Contact:** WhatsApp, Viber, Line, Skype: +84 968 509 490

#### 5. Belady Hair

Belady Hair stands out as a leading name in the world of premium hair extensions. Based in Hanoi, Vietnam, this company prides itself on sourcing and crafting 100% authentic Vietnamese and Cambodian human hair.

Their commitment to quality and customer satisfaction has earned them a loyal following among salons and individuals seeking luxurious and long-lasting hair extensions.

### **What Sets Belady Hair Apart**

- **Ethical Sourcing:** Belady Hair ensures their hair is collected with the utmost respect for donors, emphasizing fair compensation and transparency throughout the process.
- **Expert Craftsmanship:** Their skilled team meticulously creates each extension, ensuring consistency in color, texture, and overall quality.
- **Diverse Range:** Belady Hair offers a vast selection of styles, from classic straight and wavy to trendy curls and textures, as well as various lengths and colors to suit individual preferences.
- **Customization:** They understand that every client is unique. Belady Hair excels at customizing extensions to meet specific needs and desires.

If you're looking for top-tier hair extensions that blend seamlessly and elevate your look, Belady Hair is a trusted choice.

- **Website:** <https://beladyhair.com>
- **Phone, Whatsapp:** +84 97 8902 380

### **6. 5S Hair Factory**

5S Hair Factory stands as one of the largest and most trusted hair vendors in Vietnam, offering a broad spectrum of hair products. Their inventory includes weft extensions, bulk hair, tape-in extensions, clip-in extensions, wigs, hair closures, and frontals. Renowned for high quality and durability, 5S Hair Factory is a reliable choice for hair professionals.

- **Advantages:** Extensive product range, known for high quality and durability.

- **Disadvantages:** Prices can be slightly higher than other vendors; however, the quality justifies the investment.

## 7. AZ Hair Vietnam

AZ Hair Vietnam is a reputable hair vendor that provides a diverse array of [hair products](#), including [weft extensions](#), [bulk hair](#), tape-in extensions, clip-in extensions, wigs, hair closures, and frontals. Their hair is celebrated for its soft texture and natural shine, making it a popular option among customers.

- **Advantages:** Wide range of high-quality products known for softness and shine.
- **Disadvantages:** Shipping times can be slower, particularly for international orders.

## 8. Mic Hair

Mic Hair specializes in Vietnamese hair and offers an extensive selection of hair products, including weft extensions, bulk hair, tape-in extensions, clip-in extensions, wigs, hair closures, and frontals. Their hair is recognized for its high quality and competitive pricing, making it an attractive choice for both salons and individual customers.

- **Advantages:** Wide range of quality products at competitive prices.
- **Disadvantages:** Website navigation can be challenging.

## 9. Lewigs Hair

Lewigs Hair focuses on wigs and offers a variety of options, including human hair wigs, synthetic wigs, and lace front wigs. Known for their high quality and realistic appearance, Lewigs Hair is a go-to choice for those looking for natural-looking wigs.

- **Advantages:** High-quality wigs with realistic looks.
- **Disadvantages:** Prices may be slightly higher than some competitors, but the quality makes it worthwhile.

## 10. K-Hair

K-Hair specializes in Korean hair products, providing a range of options such as weft extensions, bulk hair, tape-in extensions, and clip-in extensions. Their hair is known for its soft texture and natural shine, appealing to many consumers.

- **Advantages:** Soft texture and appealing natural shine.
- **Disadvantages:** Shipping times may be slow, especially for international orders.

## What to Look for in a Wholesale Hair Vendor?



When you're in the business of selling hair extensions, wigs, or other hair products, finding a reliable wholesale hair vendor is essential for your business's success. Here are some key factors to consider when searching for a wholesale hair vendor:

### 1. Quality of Hair

The quality of the hair should be your top priority. Ensure that the hair is 100% human hair—preferably Remy or Virgin. It should be free from tangles, excessive shedding, and artificial shine. Verify if the hair can be bleached, dyed, and withstand heat styling. Request samples to assess the quality firsthand.

## **2. Variety**

A reputable vendor should offer a diverse range of hair types, textures, lengths, and colors. This includes straight, wavy, curly, and kinky hair, along with various products such as bundles, closures, frontals, and wigs to cater to different customer preferences.



## **3. Pricing**

Pricing should be competitive and offer good value for money. However, do not compromise on quality for lower prices. Remember, your customers are seeking quality products.

## **4. Minimum Order Quantity (MOQ)**

Check the vendor's MOQ to ensure it aligns with your budget and business needs. Some vendors may require you to purchase a large quantity to access wholesale pricing, so it's essential to find a vendor whose MOQ is manageable for you.

## **5. Reputation**

Research the vendor's reputation by looking for reviews and testimonials from other businesses they've supplied. Be cautious of vendors with consistently poor feedback or complaints regarding quality or service.



## **6. Customer Service**

Excellent customer service is crucial. The vendor should be responsive, helpful, and professional in all communications. They should also provide support in terms of marketing materials, product images, descriptions, and any other necessary information to aid your business.

## **7. Shipping and Delivery**

Evaluate the vendor's shipping policies. How quickly can they fulfill orders? Do they offer tracking for shipments? What are their policies regarding lost or damaged products? Efficient and timely delivery is vital for maintaining your business operations.

## **8. Return and Exchange Policy**

Understand the vendor's return and exchange policy. A reliable vendor will stand behind their products and offer reasonable terms for returns and exchanges, ensuring you are protected if issues arise.

## **9. Transparency**

The vendor should be transparent about the sourcing and processing of their hair. Understanding where the hair comes from and how it is treated is crucial as it directly impacts the quality of the final product.

## **Types of Hair Extensions Products**



Hair extensions are a versatile beauty product that enables individuals to enhance their natural hair by adding length, volume, or even a splash of color. Here's an overview of the common types of hair extension products available:

### **1. Clip-In Extensions**

Clip-in extensions are temporary hair extensions that are easily clipped into the natural hair. They are user-friendly and can be applied or removed in minutes, making them a popular choice for anyone seeking a quick, non-committal hairstyle change.

## **2. Tape-In Extensions**

Tape-in extensions consist of pre-taped strands that are affixed to the natural hair using adhesive. These semi-permanent extensions typically last between 4 to 8 weeks before they require reapplication. They provide a seamless look and are ideal for those wanting longer-lasting volume.

## **3. Sew-In Extensions/Weaves**

Sew-in extensions, or weaves, involve braiding the natural hair into cornrows and sewing the extensions into the braids. This method is more permanent, with a lifespan of 6 to 8 weeks, and is great for individuals looking for a long-term solution.

## **4. Pre-Bonded/Fusion Extensions**

Pre-bonded extensions, also known as fusion hair extensions, are applied by fusing the extensions to the natural hair using various adhesives. This process can be time-consuming (usually several hours) and should be conducted by a professional to minimize damage to the natural hair.

## **5. Micro-Link/Micro-Bead Extensions**

Micro-link extensions, or micro-bead extensions, involve looping the extensions through the natural hair and securing them with a small metal bead using pliers. They can last up to four months and are a damage-free alternative to traditional methods.

## **6. Wigs**

Wigs cover the entire head and are available in both human hair and synthetic options. They come in an endless array of styles, lengths, and colors, allowing for complete transformations.



## **7. Hair Pieces**

Hair pieces, such as ponytails or hair buns, are often clipped or tied into the natural hair to add volume or length for a specific style. They are perfect for special occasions or quick style changes.

## **8. Halo Extensions**

Halo extensions are a newer innovation that utilizes a thin, invisible wire that sits around the head like a halo. The extensions hang from this wire, allowing for added volume and length without the need for clips or glue, making them easy to wear and remove.

See more:

<https://vnhair.org/best-wholesale-hair-vendors-in-brazil>

<https://vnhair.org/how-to-find-wholesale-hair-vendors>

<https://vnhair.org/the-difference-between-deep-wave-and-water-wave-hair>

<https://vnhair.org/top-wholesale-hair-vendors-in-atlanta>

<https://vnhair.org/how-many-bundles-do-you-need-with-a-13x4-frontal-or-closure>

<https://vnhair.org/how-many-bundles-do-i-need-with-a-lace-closure-5x5-for-a-full-sew-in>

<https://vnhair.org/body-wave-vs-deep-wave>

<https://vnhair.org/closure-vs-frontal-sew-in>

<https://vnhair.org/which-is-better-closure-or-frontal>

<https://vnhair.org/how-to-untangle-matted-hair>

## **Getting the Best Deals from Wholesale Hair Vendors**



To maximize your investment when purchasing hair extensions or other hair products from wholesale vendors, building strong relationships and employing strategic tactics can lead to significant savings and enhanced business opportunities. Here are some effective ways to secure the best deals:

1. **Build Relationships with Vendors** Establishing a rapport with a few select vendors can be beneficial. Familiarizing yourself with them—and vice versa—can lead to better pricing, as

vendors are often more inclined to offer their best deals to loyal, repeat customers.

2. **Inquire About Volume Discounts** Many vendors provide better pricing for larger orders. Don't hesitate to ask about the specific volume needed to qualify for price breaks, which can significantly reduce your overall costs.
3. **Stay Updated on Sales and Promotions** Sign up for newsletters from your preferred vendors to stay informed about limited-time offers, sales, and promotions. Being proactive can help you snag great deals as they become available.
4. **Request Free Shipping** If your order exceeds a certain dollar amount, inquire if the vendor can waive shipping fees. This can save you a considerable amount, especially on larger orders.
5. **Request Product Samples** Some vendors may offer free samples, allowing you to assess the quality of the hair before committing to a larger purchase. This can help ensure that you're satisfied with the product.
6. **Look for First-Time Customer Discounts** Many vendors offer one-time discounts for new customers. This can be a great way to save on your initial order and establish a business relationship.
7. **Comparison Shop** Obtain quotes from multiple vendors to leverage the best pricing. While it's wise to compare options, focus on building relationships with a few trusted suppliers rather than spreading yourself too thin.
8. **Monitor Stock Availability** Vendors may discount less popular colors or lengths when they have overstock. Keeping an eye on stock availability can help you snag deals on items that might otherwise be overlooked.
9. **Ask About Payment Terms** Sometimes, agreeing to pay upfront or within a specific timeframe can result in better pricing. Discuss potential terms with your vendors to see if they can accommodate you.
10. **Order During Slower Seasons** Vendors often lower prices during periods of reduced demand. Timing your orders strategically can lead to more favorable pricing.

In summary, the world of wholesale hair vendors is dynamic and expansive, catering to a wide range of customers in search of quality hair products. Whether you're a salon owner, hairstylist, or an

individual looking for premium extensions or wigs, there is an abundance of options to explore.

The demand for high-quality and affordable hair products is on the rise, making it imperative to connect with reputable wholesale vendors. By fostering relationships and employing savvy purchasing strategies, both businesses and consumers can access the best products tailored to their specific needs.

As the industry continues to evolve, wholesale hair vendors will remain essential in providing access to the latest trends and innovations in hair care and styling. By utilizing the tips outlined above, you can ensure that you're getting the best value while building lasting partnerships within the industry.